

Secondaries (Analyst / Associate)

Job Description

About Reach Capital

Reach Capital is a leading European advisory firm providing Primary fundraising, Liquidity Solutions, Private Wealth Solutions and Strategic Advisory. The group has supported the raising of over €12 billion of Primary and Secondary capital for Asset Managers across Europe, North America, and the Middle East. Reach Capital's team is committed to holistically supporting its clients by building strong relationships with its community of GPs and LPs, delivering transformational approaches to their challenges, and providing them with proprietary research on Private Markets. Reach Capital is a carbon-neutral business and a member of the 1% for the Planet initiative, supporting environmental causes globally.

About the role

Reach Capital is looking for an Analyst / Associate to join the Secondaries team and gain exposure to all aspects of a Secondary transaction (LP-Led / GP-Led) and take an active role in the development of Reach Capital's Secondaries franchise.

Job Description

Main missions will include

- › Supporting the team on the analysis of prospective Secondary opportunities (conducting portfolio / asset reviews and financial analysis, participating in calls with prospective clients, drafting pitchbooks etc.)
- › Supporting the team throughout the life cycle of a Secondary transaction by actively participating in the creation and update of marketing materials (e.g., Teaser, Info Memo, Transaction Overview) supporting buyer Q&A, overseeing tasks such as NDA processes and Virtual Data Room management
- › Participating in the preparation and update of Transaction Reports
- › Participating in meetings and update calls with Secondary buyers
- › Updating the knowledge base on the Secondaries market (Secondary buyers' investment programs, transaction logs, etc.)
- › Supporting Reach Capital's marketing and communication efforts on Secondary-market-related topics (marketing documentation, news articles, webinar, etc.)
- › You will be encouraged to develop your own peer-to-peer network with secondary buyers at an early stage

Qualifications

You are

- › Energetic, enthusiastic, and proactive, you enjoy working in a team while being autonomous
- › Possess real organizational skills and the ability to work under tight deadlines
- › Curious and willing to learn in a small team

You have

- › Higher education (Business School, Master's in Management, minimum Bachelor's degree +3/4)
- › Strong writing and financial modeling skills
- › Excellent proficiency in ICT tools (MS Office)
- › Excellent soft skills
- › Previous experience in Secondaries, Investment Banking or Asset Management is appreciated
- › Excellent oral and written English (essential) and French (preferably)

Information

- › Location: Paris, France (preferably) or London, United Kingdom
- › Start date: As soon as possible
- › Compensation: To be determined based on the profile and experience